

32nd AGM Business Presentation

SAM Engineering & Equipment (M) Berhad

Date: 28th August 2026



Safe Harbour

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AGENDA

01

SAMEE Business & Market Outlook

02

SAMEE Operations

03

FY2026 Financial

04

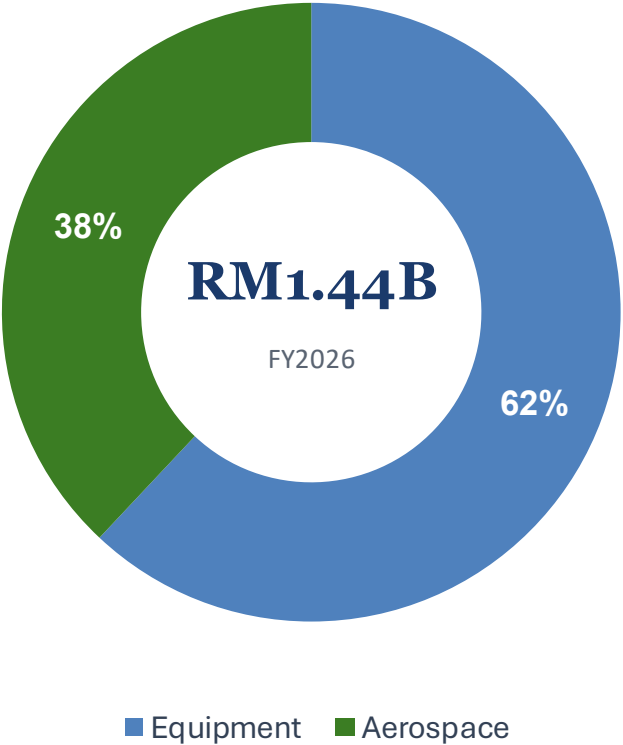
ESG Journey



01 **SAMEE Business & Market Outlook**

SAMEE At A Glance

A regional **precision engineering** company that provides contract manufacturing services to the **AEROSPACE** and commercial **EQUIPMENT** industries



AEROSPACE

38% of revenue

Customers

- Aircraft Engine OEMs
- Aircraft Nacelle OEMs
- RM545.4m revenue

EQUIPMENT

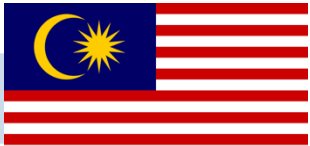
62% of revenue

Customers

- Front-end Semiconductor Equipment OEMs
- Hard Disk Drive Equipment OEMs
- Back-end Semiconductor Equipment OEMs
- RM895.3m revenue

Regional Presence

Penang, Malaysia



Singapore



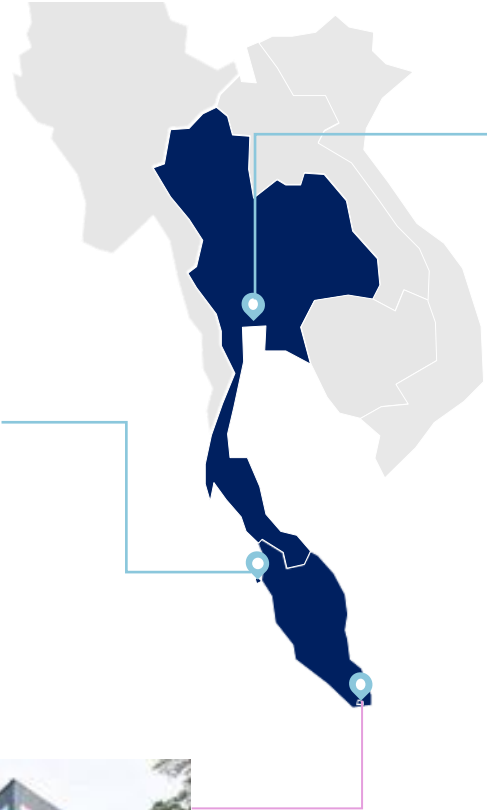
Thailand



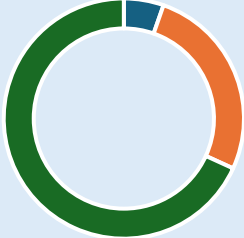
Ayutthaya



Ban Bueng



> 2,600 employees



■ Singapore ■ Thailand ■ Malaysia

Our Semiconductor Equipment Business

Differentiated by scale, precision and end-to-end integration



Large CNC Machining

Complex parts up to 3.4 m



Non-cleanroom Integration

High-complexity system assembly



Structural Frames & Processes

Large frames with special processes

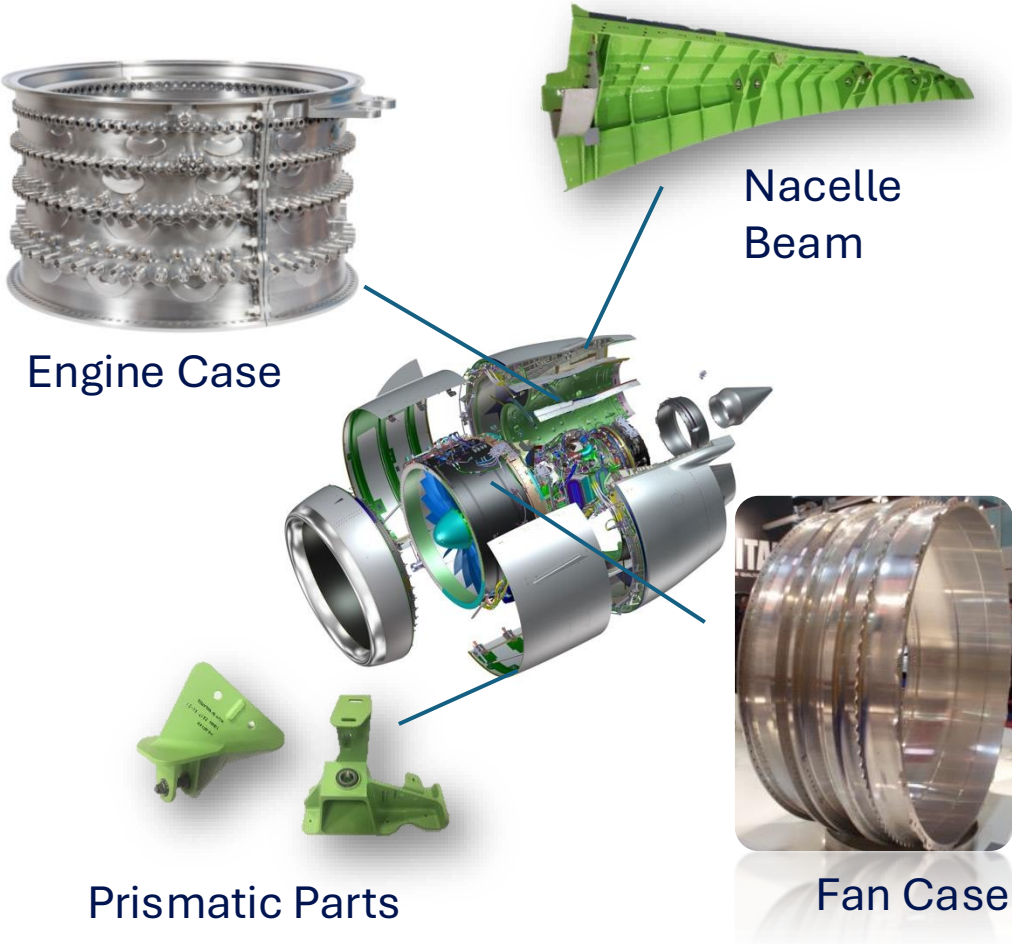


Cleanroom Integration

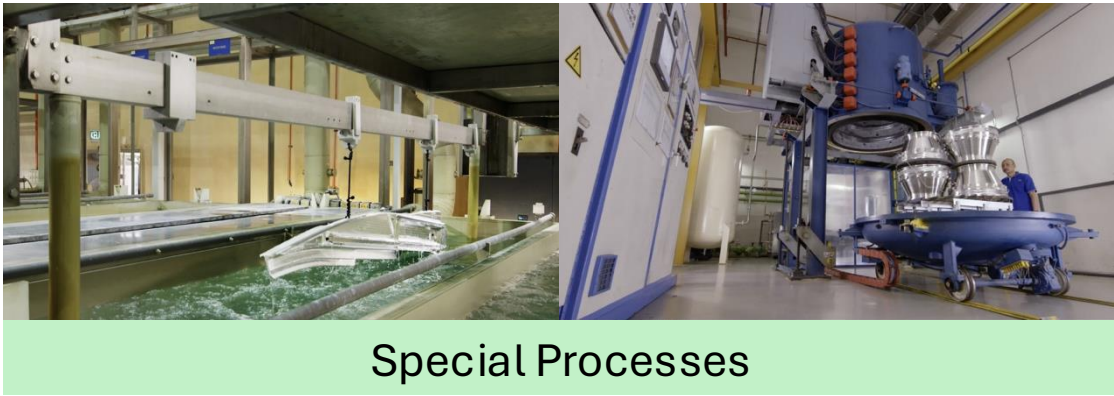
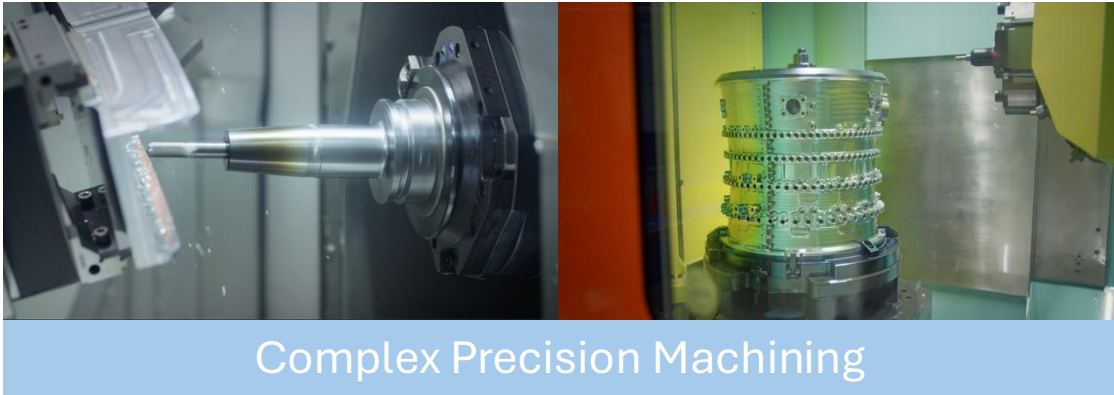
Class 100, 1K, 10K and 100K

Our Aerospace Business

Aerospace Products

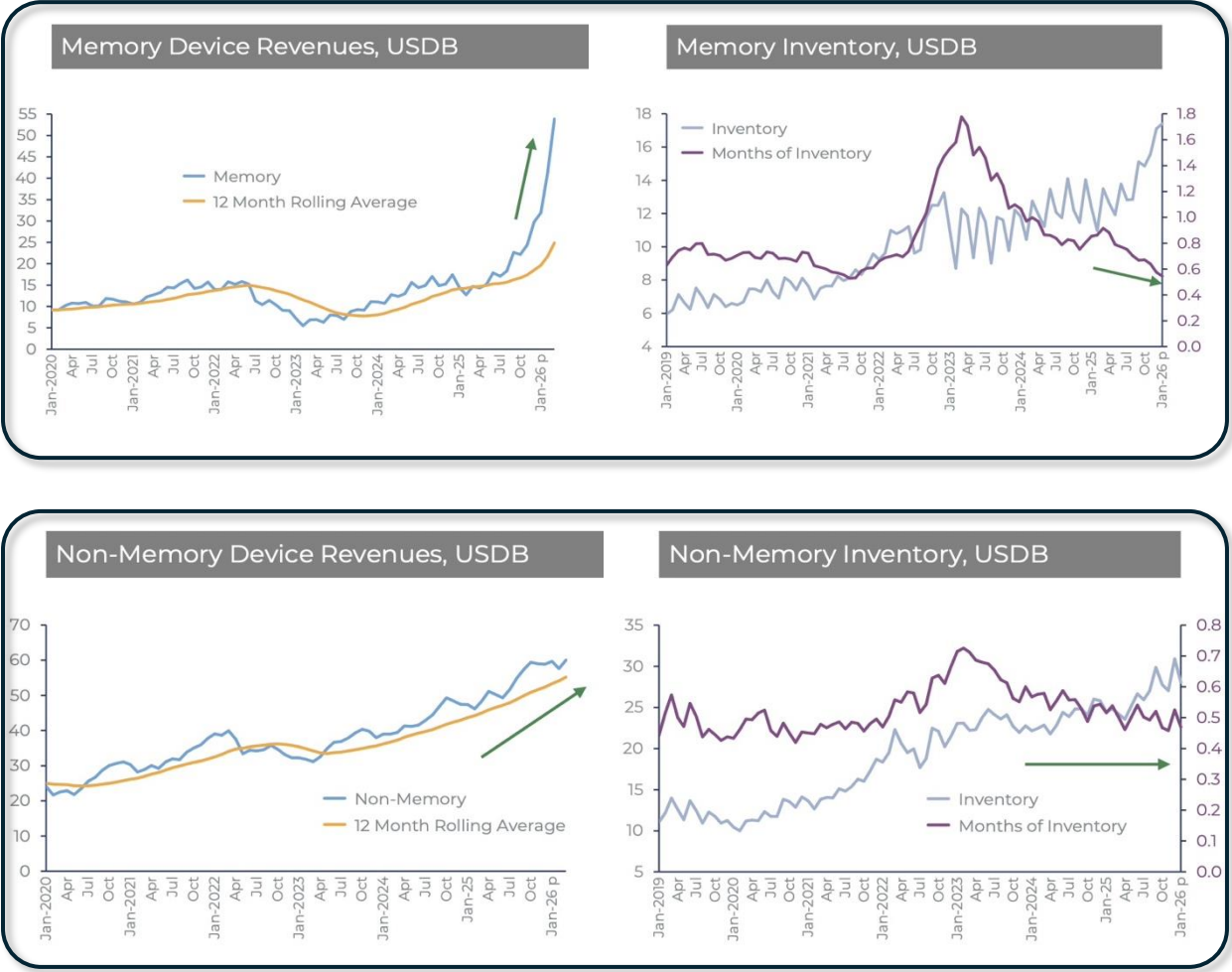


Aerospace Capabilities



Semiconductor Market Perspective

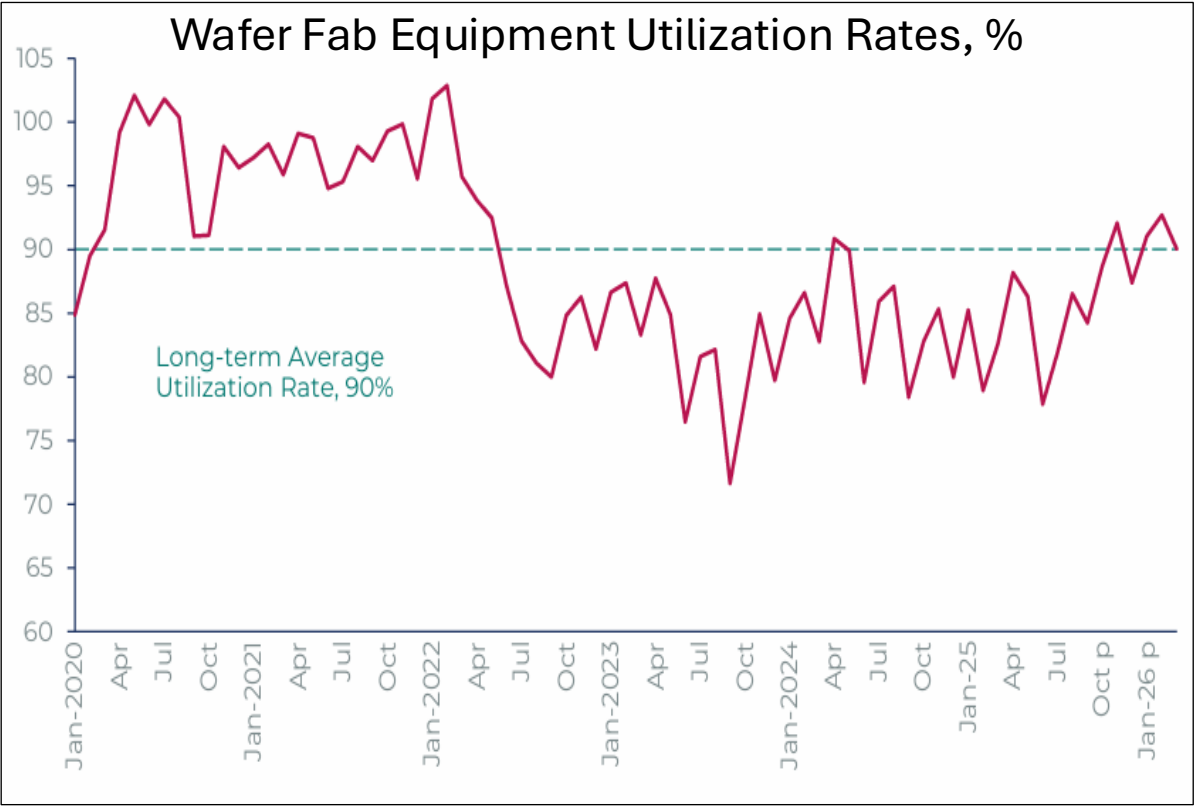
TAKE AWAY from DEVICE REVENUES and INVENTORY trend



	MEMORY	NON-MEMORY
REVENUE DRIVER	Price spike since Q3 2025	AI ASIC / GPU mix shift since Q1 2023
INVENTORY STATUS	<0.6 months	~0.5 months
CAPEX TREND	Aggressive build-out underway	Continuous ramp through 2031
CYCLE RISK	Oversupply in 2H 2029	Capex peak likely in 2029

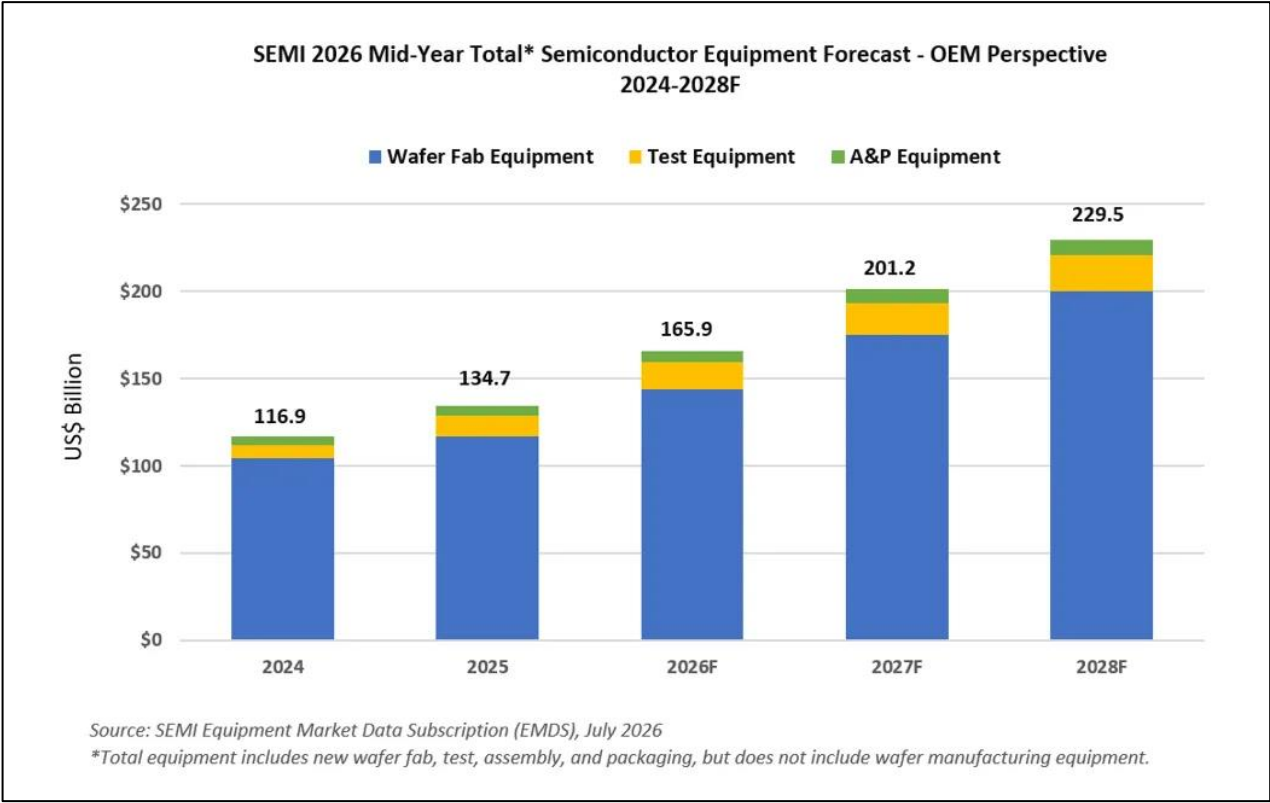
Source : Yole July'26

Semiconductor Equipment Market Outlook



Source : Yole July'26

Equipment utilization rates are approaching the long-term average utilization rate of 90%. Historically, Wafer Fab Equipment sales surge when utilization rates are growing and passing through the 85% level.



Source : SEMI July'26

Global sales of total semiconductor manufacturing equipment by original equipment manufacturers (OEMs) are forecast to reach a record high of \$165.9 billion in 2026, increasing 23.2%

Aerospace Long-Term Market Outlook

20-year aircraft demand remains resilient through 2045



~43,000 new aircraft required

Airbus 42,060 | Boeing ~43,600

~80% single-aisle share

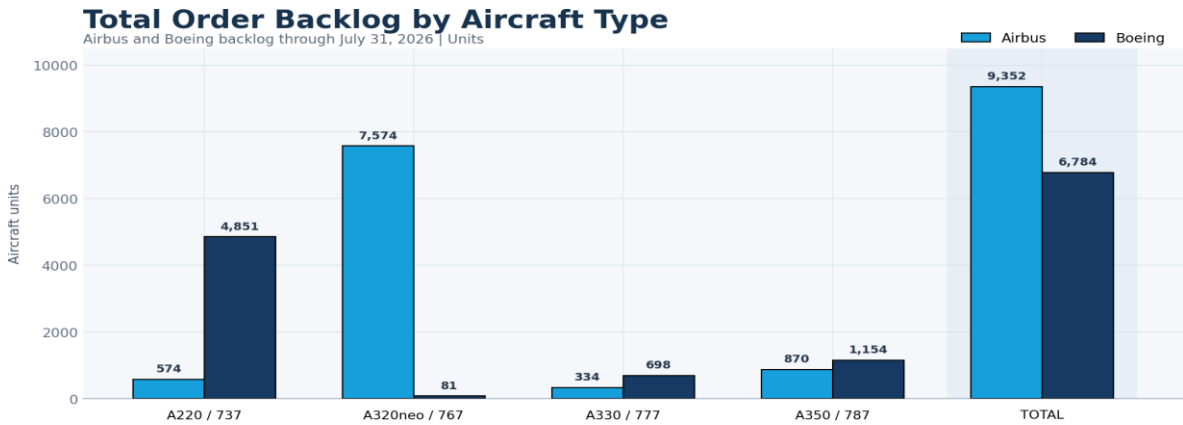
backbone of global fleet growth

~50% fleet renewal

older jets replaced by efficient aircraft

>50,000 global fleet by 2045

nearly double today's fleet



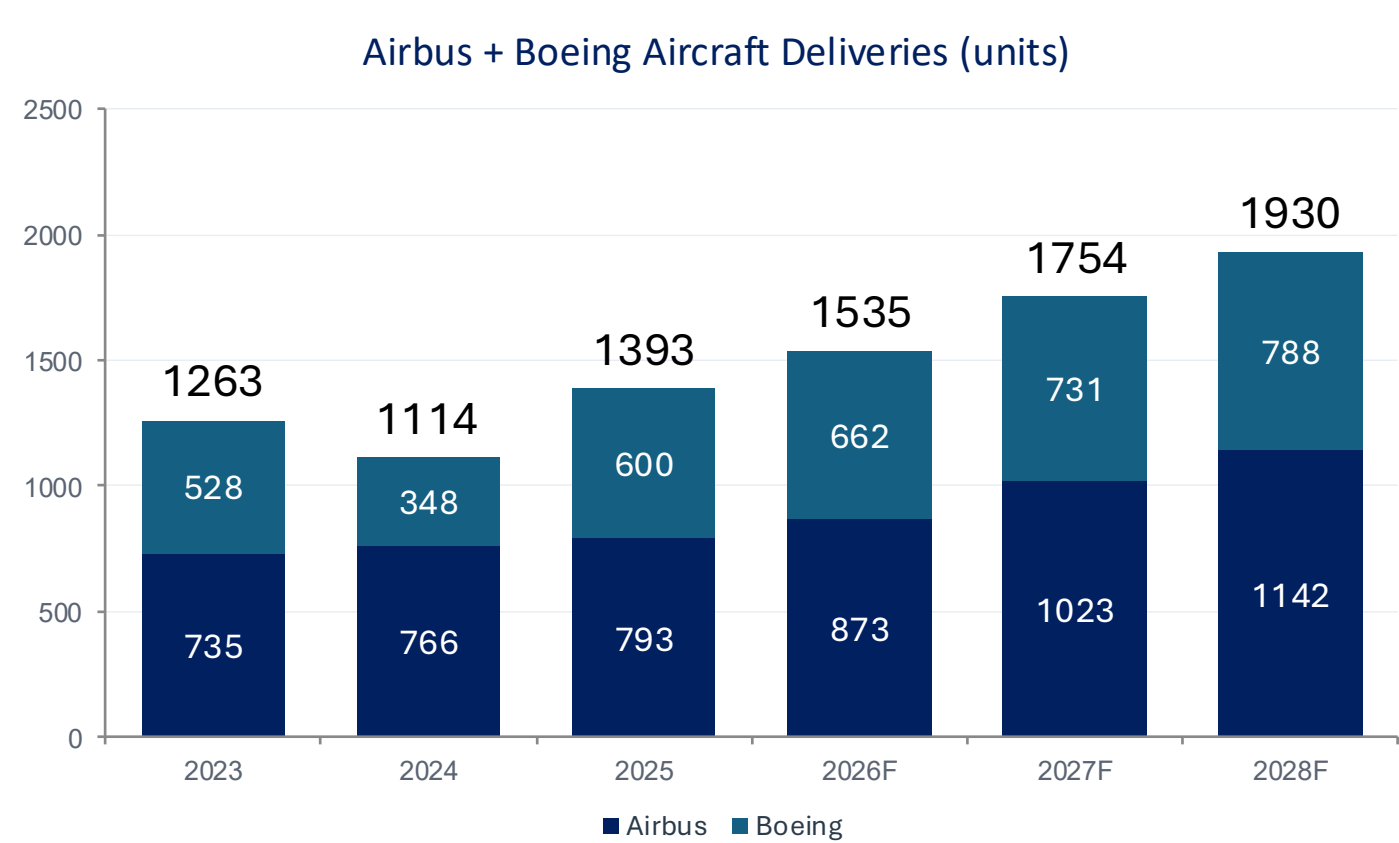
What is driving 20-year demand

- 01 **Asia-Pacific leads growth**
China and India among the fastest-growing markets
- 02 **Traffic nearly doubles**
Rising middle class and new city-pairs support demand
- 03 **Efficiency accelerates renewal**
New-generation fleets lower fuel burn and emissions

Sources: Airbus Global Market Forecast 2026-2045; Boeing Commercial Market Outlook 2026

Aerospace Near-Term Market Outlook

Record backlog underpins multi-year production visibility



Source: Airbus & Boeing (Actual, July'26); Forecast International (July'26)

~16,136

Combined Backlog
aircraft, Jul 2026

~10 yrs

Production Visibility
at current rates

- ~1,535 aircraft forecast for 2026; 785 delivered Jan–Jul 2026 – behind 2026 delivery plan
- Fleet expected to nearly double over 20 years – growth plus replacement demand
- OEMs investing in supply-chain ramp-up and diversification

02 SAMEE Operations

SAM Thailand Update (Rojana and Ban Bueng)

Rojana, Ayutthaya

RJ 1

Non-Cleanroom
Assembly

RJ 2

Sheetmetal
Fabrication



Ban Bueng, Chonburi

BB 1

Machining +
Cleanroom Assembly

BB 2

Machining +
Special Process

BB 3

Machining



Mass Production

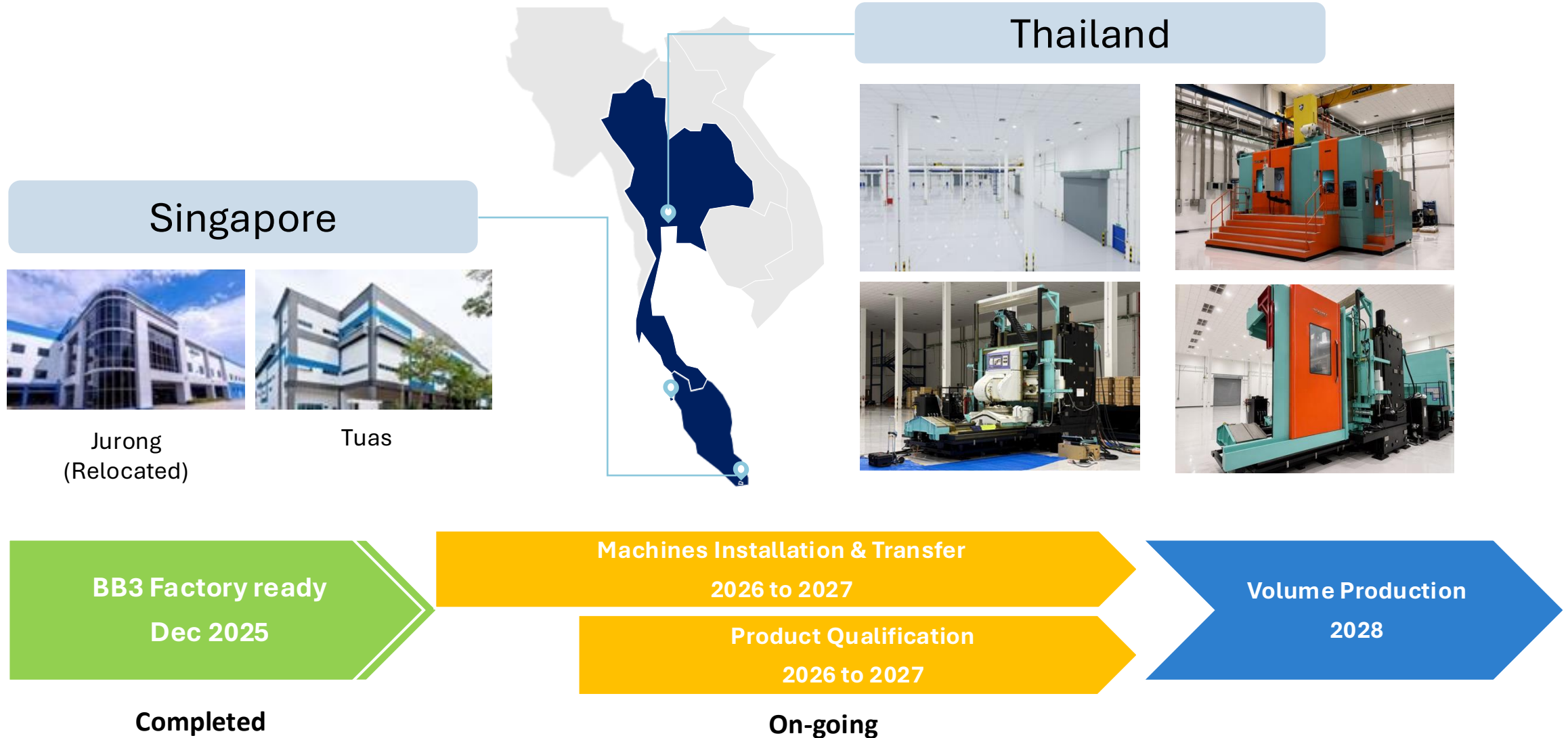
Industrialization Phase

SAM Thailand Update - Ban Bueng 2 (BB2)



SAM Thailand BB2 is currently in production mode.

Relocation of Casing Business to Thailand



SAM Malaysia: New Class 100 & Class 1K Cleanroom

- Expansion of ISO Class 100 (ISO 5) and Class 1K (ISO 6) cleanroom capacity at SAM Malaysia to support growing precision assembly demand
- Class 100 cleanroom is dedicated to ultra-clean critical assembly and test operations for semiconductor front-end customers
- Class 1K cleanroom is for sub-assembly, front end equipment assembly and test operations.



Technology: Artificial Intelligence (AI) & Digitization

1 SAM Dashboard

Real-time, standardized operational KPI visibility across sites.



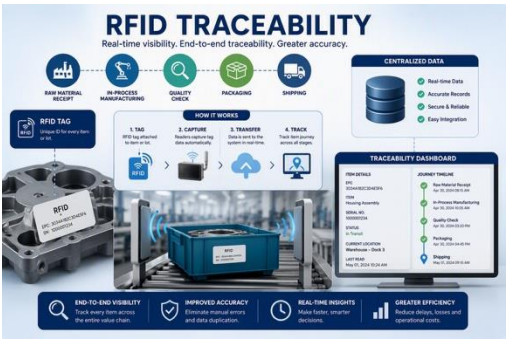
2 e-Router & e-WI

Controlled digital routing and work instructions at point of use.



3 RFID Traceability

Automatic material and part movement visibility from store to production.



4 AI Inspection & Production Planning

Computer vision-supported defect detection integrated with inspection workflow.



Create a digital thread that connects performance, process, material and quality data.

Technology: Robotic & Automation Solution



ROBOTIC WELDING



AGV

AUTOMATION SOLUTION



Move • Process • Inspect

Scale proven cells across SAM sites using common safety, data and performance standards.

Solution portfolio

Deploy by process need, then connect each cell to shop-floor systems.

01

Robotic processing

Welding, polishing and finishing for repeatable paths, controlled parameters and consistent output.

02

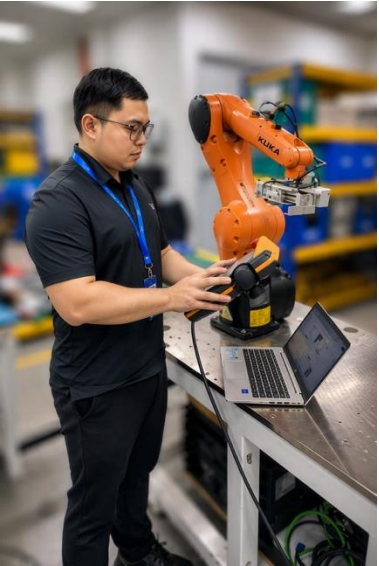
Autonomous material flow

AGV /movement of workpieces, tools and carts between stores, machines and inspection points.

03

Robotic Assembly & Inspection

Robotic Assembly and Automated inspection system with AI to detect defects



Consistency & quality



Labour productivity



Safer operations



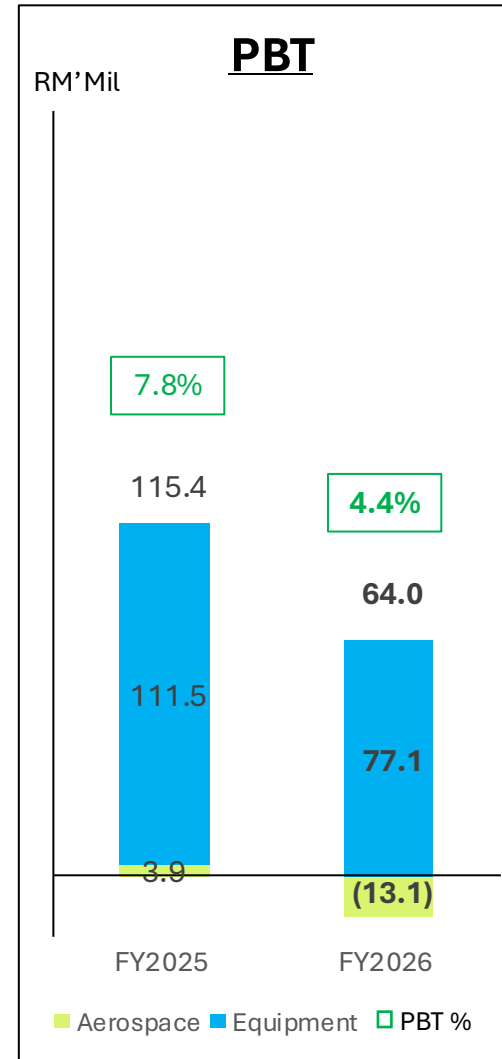
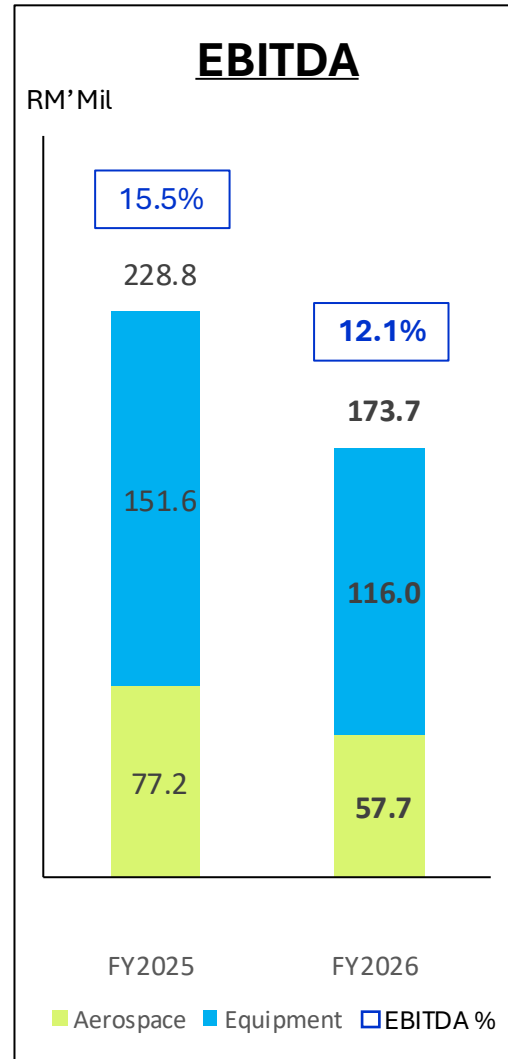
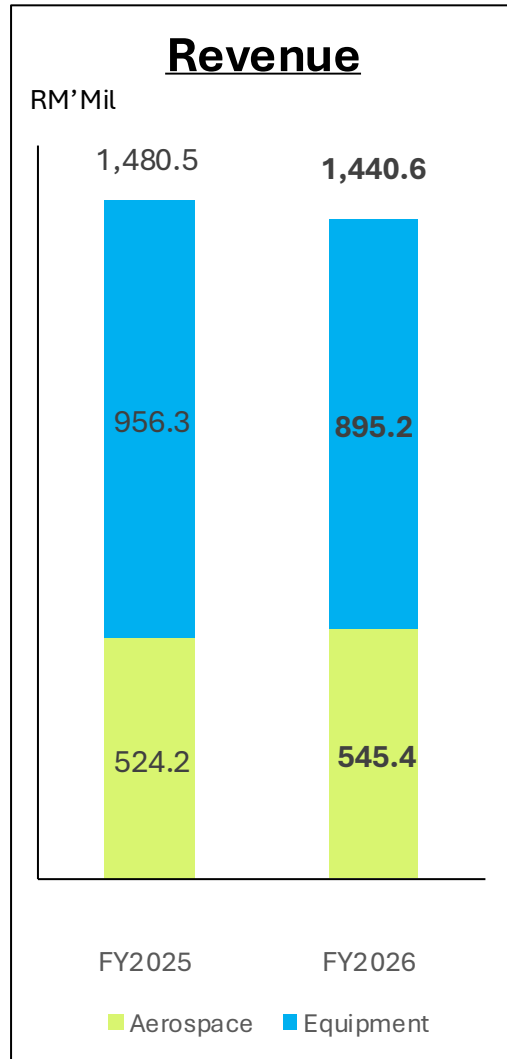
Scalable capacity

Awards and Recognitions in FY2026



03 **FY2026 Financial**

FY2026 VS FY2025



Group

- Revenue and PBT decreased by RM39.9mil and RM51.4mil respectively

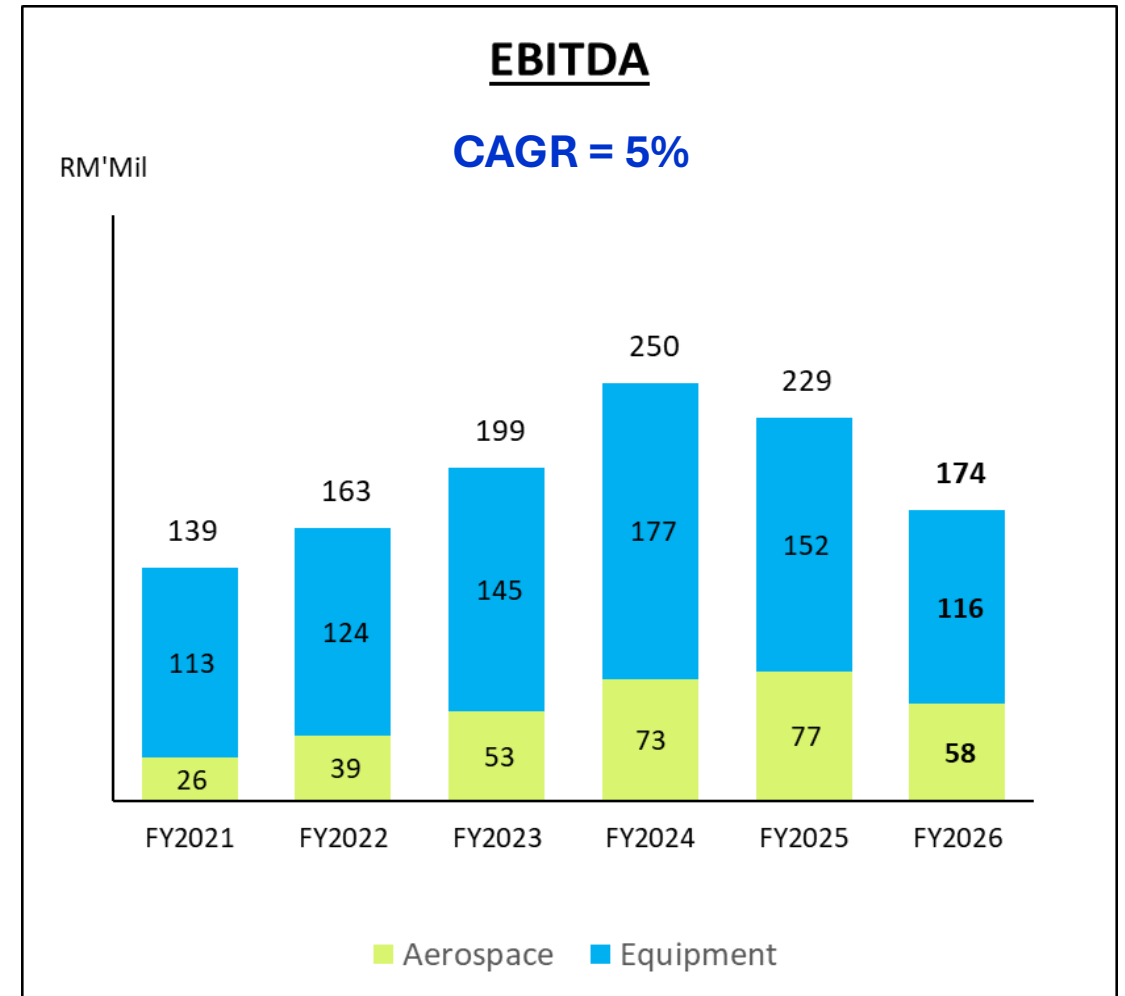
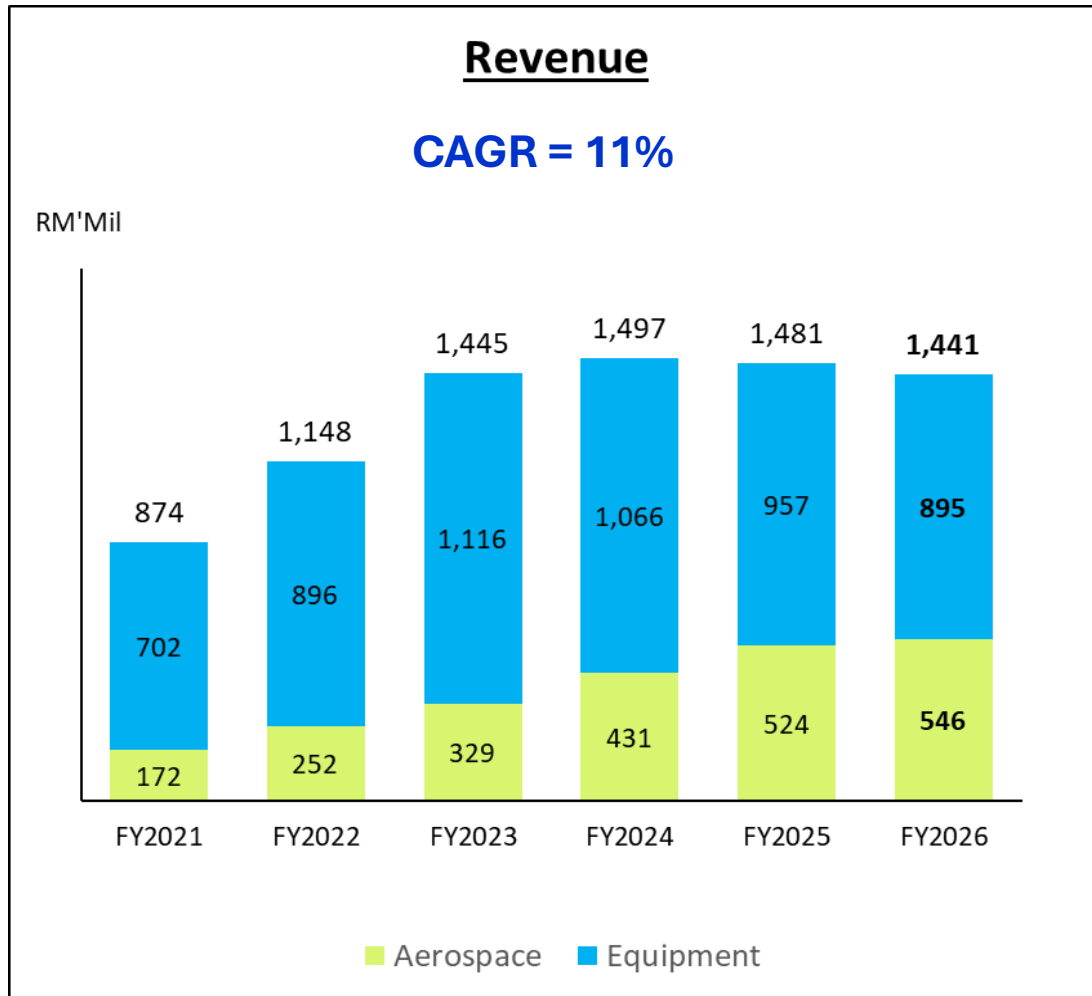
Equipment

- Revenue decreased by RM61.1mil – unfavourable foreign exchange translation (weakening of the US Dollar)
- PBT decreased by RM34.4mil – unfavourable foreign exchange impact and under-recovery of costs resulting from lower capacity utilisation

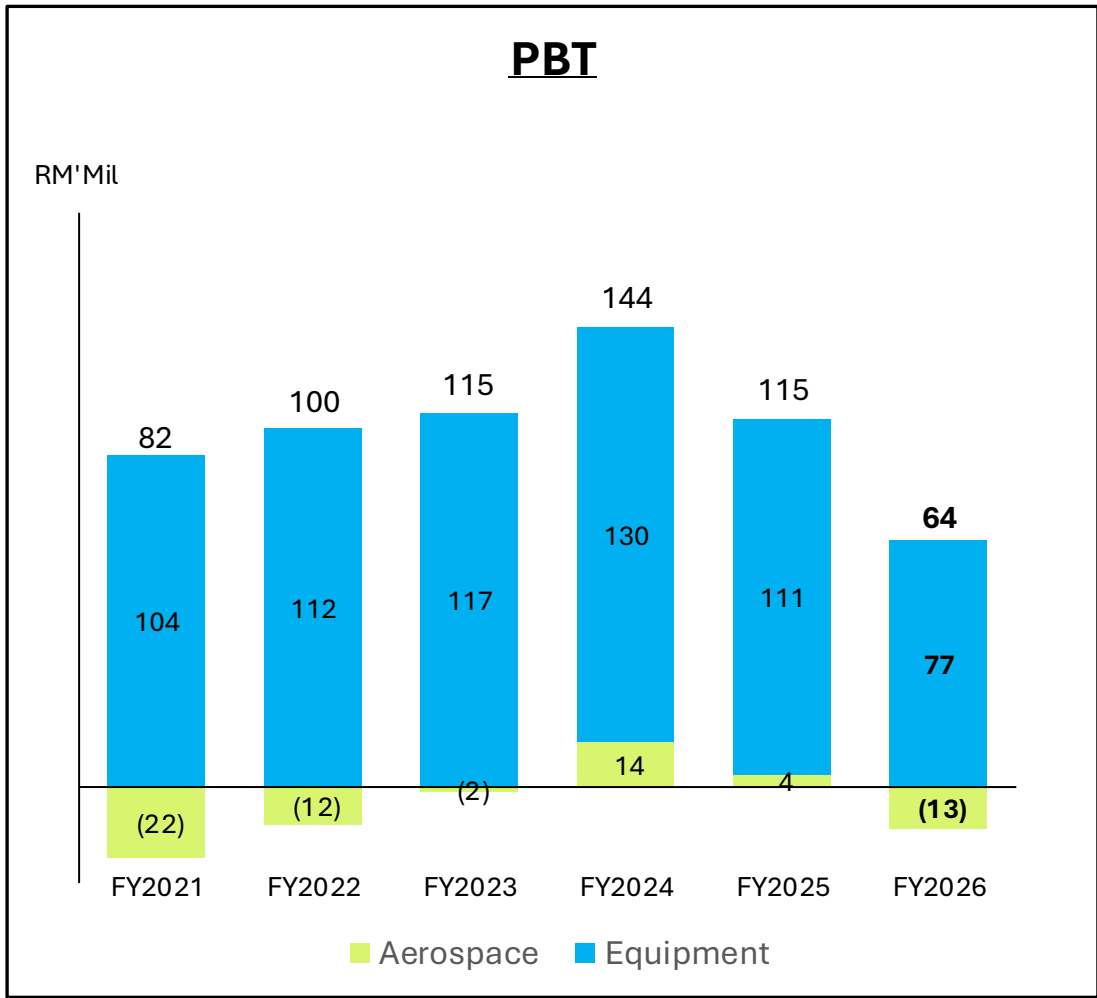
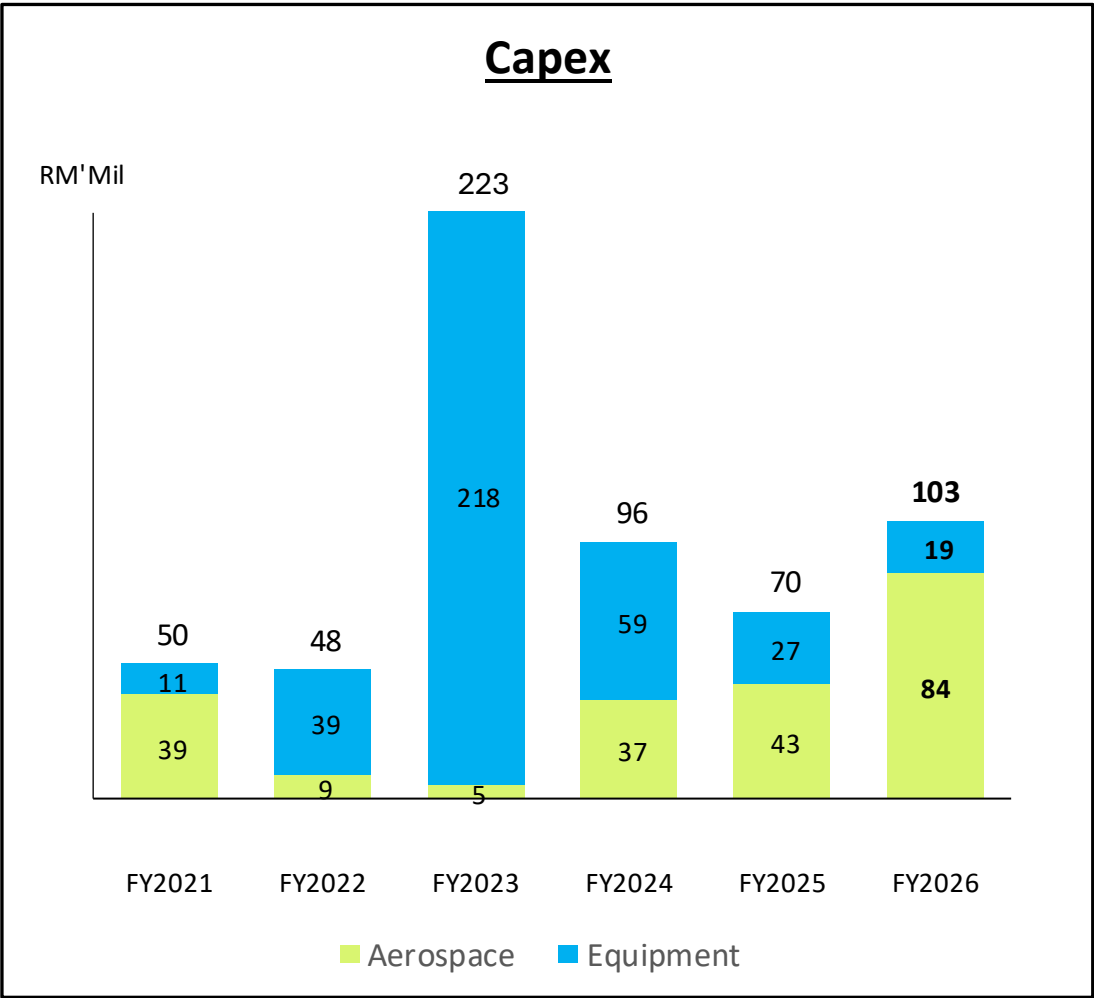
Aerospace

- Revenue increased by RM21.2mil – higher sales of casing and structure products, partially offset by unfavourable foreign exchange translation
- Loss increased by RM17.0mil – higher start-up costs in Thailand, transitional costs arising from the relocation of casing operations from Singapore to Thailand, unfavourable foreign exchange impact, escalating operating cost and compensation received for defective material in the preceding year

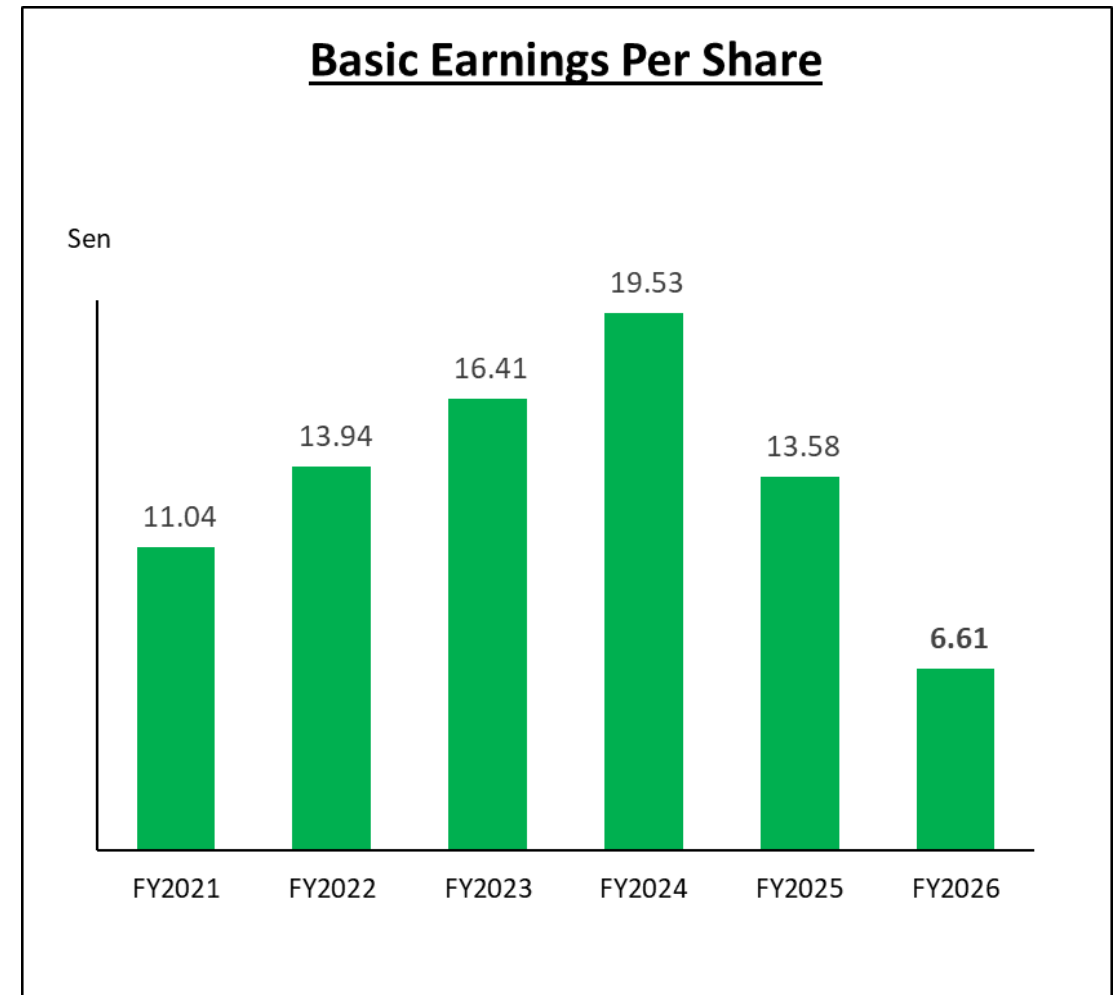
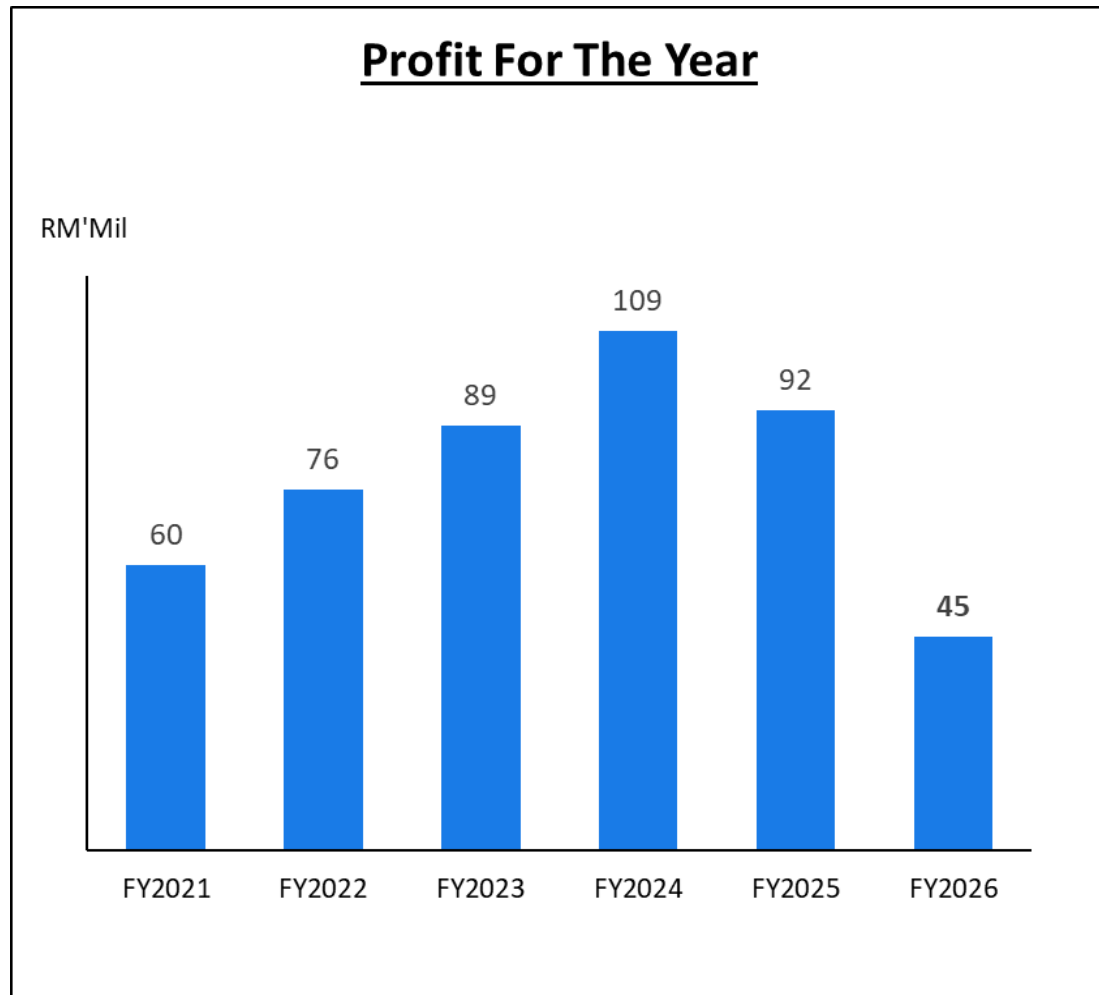
Revenue & EBITDA



Capex & PBT

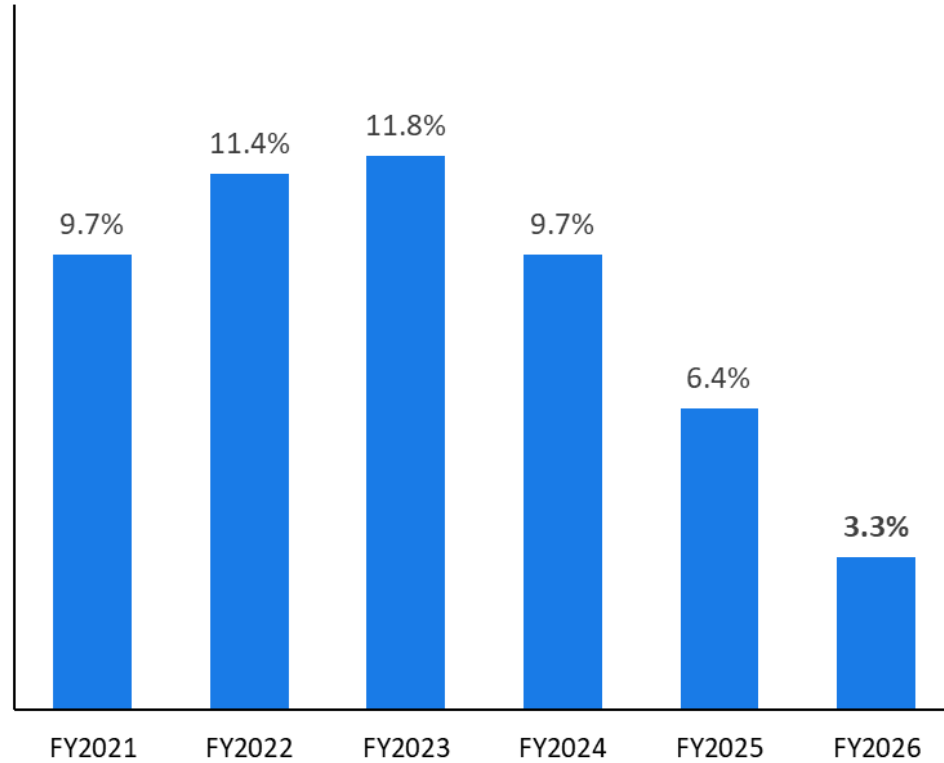


Profit for the Year & Basic Earnings Per Share

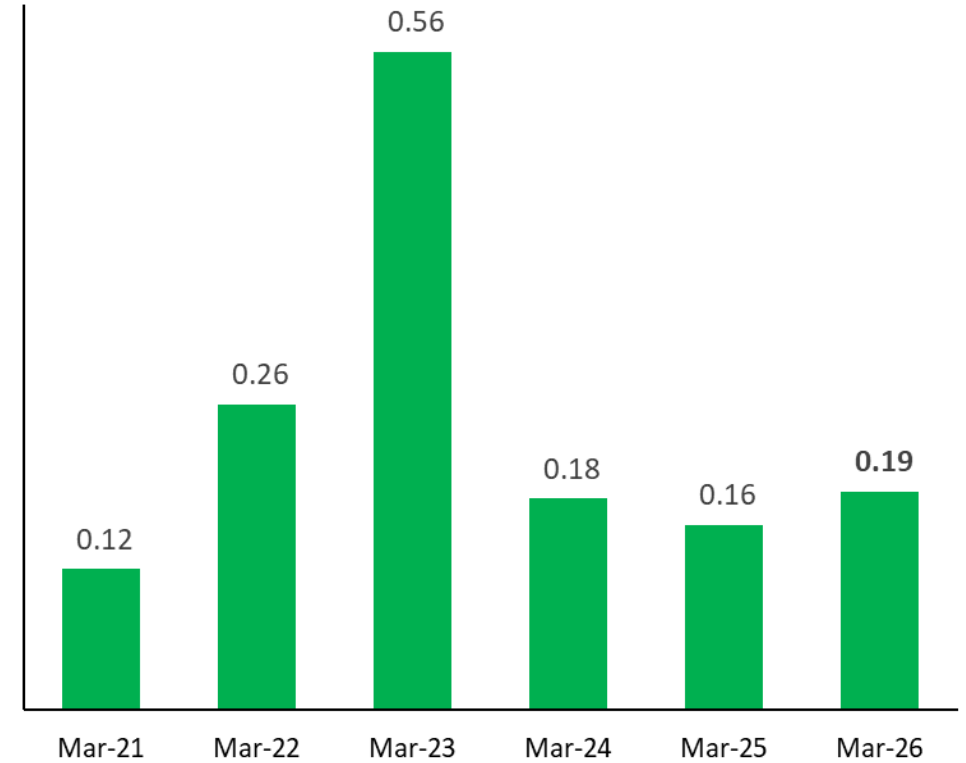


Return On Equity & Net Gearing

Return on Equity



Net Gearing

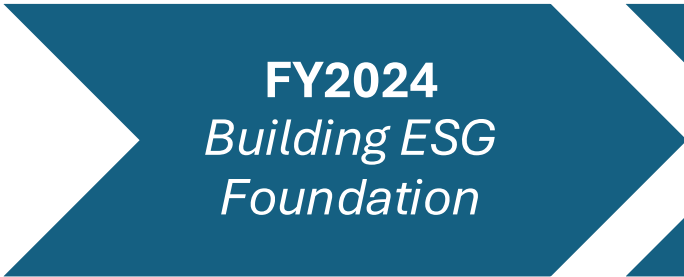


04 ESG Journey

SAMEE's FTSE4Good ESG Rating Journey



★★★
3-star

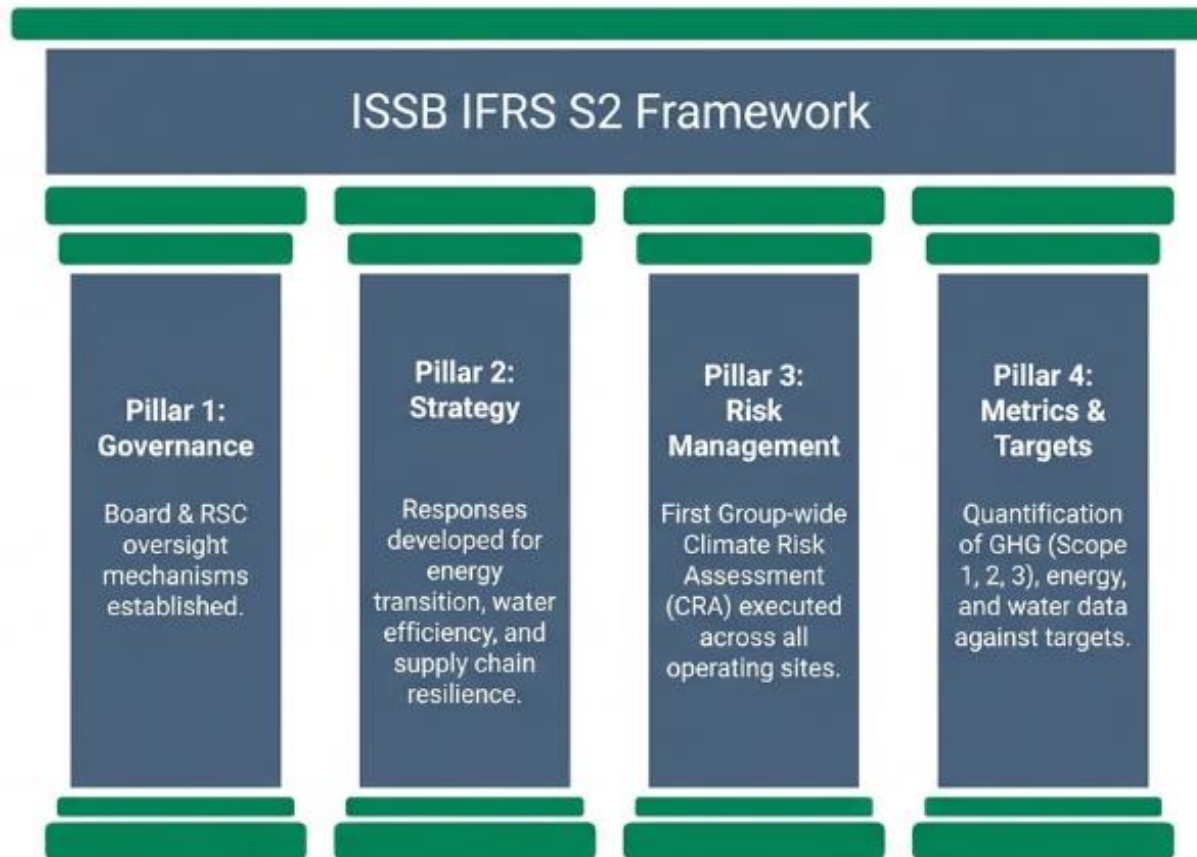


★★★★
4-star (highest)



Inclusion in FTSE4Good
Bursa Malaysia Index
(F4GBM) & FTSE4Good
Bursa Malaysia Shariah
Index (F4GBMS)

Building a Future-Ready Business



SAMEE has established the key building blocks of the ISSB IFRS S2 framework to enhance business resilience and sustainability reporting.

Key Achievements

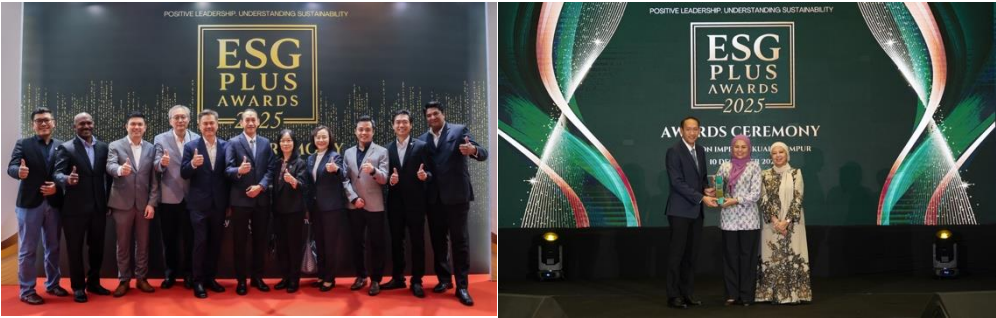
- ✓ Climate governance in place
- ✓ Climate risks assessed across operating sites
- ✓ Reporting framework enhanced

Delivering ESG Performance Across the Group

FY2026 Sustainability Performance Highlights

Environment	Social	Governance
4,617 tCO₂e Emissions Avoided	32% Women in Management Roles	4-Star FTSE4Good Rating
6,240 MWh Solar Energy Generated	30 hours Training per Employee	ISO/IEC 27001 Certified
Thailand Expanded Rainwater Harvesting	RM150,200 Community Contributions	100% ABC Training

Leadership & Achievements Award ESG Leadership Excellence



National HRD Award



Summary

Equipment – strong demand

Semiconductor front-end demand strengthening from FY2027; hard disk drive orders secured through FY2028

Aerospace - resilient

Industry strong order backlog and no immediate impact on aerospace customers' demand from Middle East conflict

New equipment projects secured

New projects and NPI programmes secured as customers expand production in Asia

Aerospace casing business

Transfer of aerospace casing business to Thailand on-going and is expected to complete by FY2028

Secured non-US equipment customers

Added as approved vendor to reduce US-centric concentration in front-end business

Cost & FX headwinds

Freight, consumables, utilities inflation & weaker US Dollar; price adjustments under negotiation



Q&A

Thank You

- *SUCCESS* **A**LWAYS **M**ATTERS -